



Business Assistant in Large Domestic & Multinational Corporate Department Prague

We currently offer a unique opportunity to welcome new colleague – a new enthusiastic person who will be provided insights to manage and develop a corporate customer portfolio in the 4th largest banking player in Eurozone.

If you have an interest in the business world and you are interested in banking and financial world the following might be the opportunity you were looking for.

More info about us:

Intesa Sanpaolo is one of the leading banking groups in Europe and the leader in Italy in all business sectors.

VÚB is the second largest bank in Slovakia, member of the Intesa Sanpaolo Group, and the only universal bank licensed to provide the full range of banking services to the public, corporate and institutional clients.

Through VÚB's **Branch in Prague**, it offers advanced corporate services in the Czech Republic and employs currently 20 people. It's a pure "wholesale unit", mainly working with Mid-Large Czech corporates and Multinationals, and serving Intesa Sanpaolo Group's customers active in the country.

Key tasks and responsibilities:

- Help our senior relationship managers to develop and maintain business relationships with clients, prepare and implement x-sell and acquisition strategies & tailor-made offers for the VIP customers of the bank
- Support senior colleagues in acquisition activities and in the management of allocated customer portfolio
- Participate in defining the business conditions in the offer to the client in accordance with the business policy of the VUB Group and Intesa Sanpaolo

- Learn to initiate cross-sell of products to the clients and actively initiate business activities and optimize procedures and solutions
- Submit and prepare credit proposals for active transactions to the competent bodies and monthly activity reporting
- Provide consultancy services to the clients

Qualification & skills:

- Experience in advisory/consulting/auditing or corporate banking is the advantage
- Academic background preferably in Business or Economics
- Good knowledge of financial analysis and good orientation in financial reports
- Strong client facing and negotiating skills
- Excellent presentation skills, fluency in power point
- Excellent English&Czech communication skills
- Confident, high level of motivation and proactivity
- Willingness to bring value and new ideas in all activities
- Attitude to work in an international environment
- Knowledge of corporate banking products & environment is an advantage as well as experience in advisory/consulting or auditing

Employee perks, benefits:

- Annual bonus. Once a year, you will receive a reward depending on the fulfillment of the company's and your individual goals,
- Home office according to agreement with the manager,
- Meals allowance fully covered by the employer, no additional charges from the employee - 100 CZK per day,
- Up to 10 free days on top of your vacation. We acknowledge special needs of our employees therefore you can take special days off if you will need it. We especially think of single parents who also have extra days off,
- 7 700 CZK credit which you can use for anything what will make you happy,
- Up to 3 000 CZK a to boost your physical or mental health condition,
- Up to 2 560 CZK monthly as our contribution to your pension savings (Pillar III),
- 2 560 CZK allowance each month in case, you will need sick leave,
- Financial contribution 3 400 CZK, if you will become a parent if new baby come to your family (no matter the way how you will become a parent).
- Sabbatical – you can enjoy 3 months off work with 50% salary when you will stay with us for 5 years.

- Second opinion or treatment in the best hospitals in case, you will face serious health problems – fully covered within International health care program,
- MultiSport card which allows you to access the sports centers or recreational facilities in Slovakia or Czech Republic,
- From 12,800 to 20,480 CZK as a reward for loyalty on the anniversary,
- Large spectrum of training and development program for your personal and professional growth,
- Mental health and well-being program,
- 3 750 CZK allowance for a mobile phone and a flat rate for private purposes as well.

Salary:

The final level of basic salary depends on the individual skills and experience of the selected candidate.

Information about the selection process

If you are interested in this job offer, click on "APPLY", fill in the application form and attach your CV.

We will discuss everything about a job on online/onsite interview :)

We are looking forward to you!